



300cubits

TEU – A Bitcoin for Shipping
20 Nov 2017

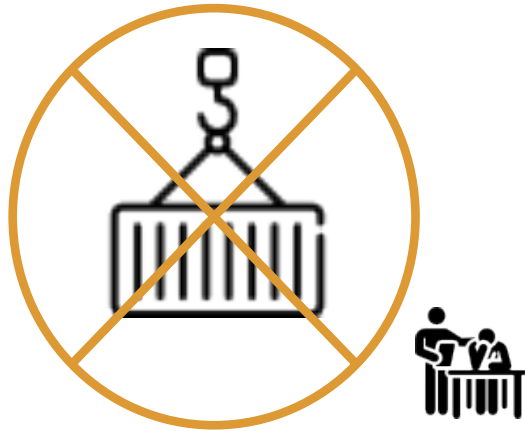


TEU Token

A Bitcoin For Shipping



Broken Booking And Solutions In Market

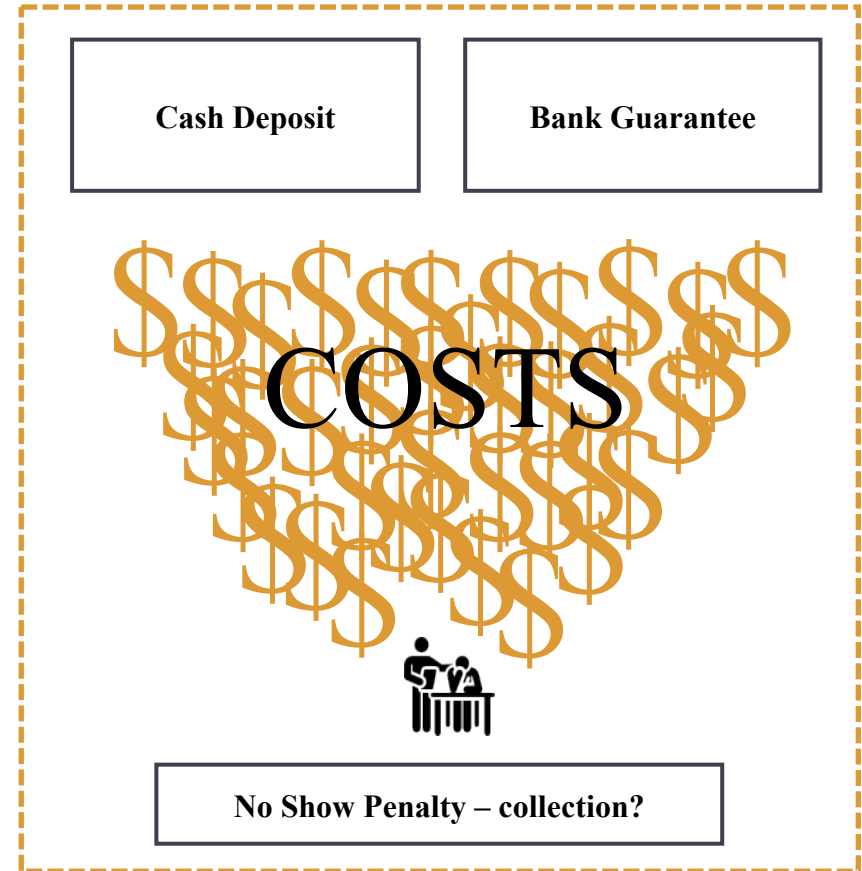


Wastage: **\$23bn** p.a.

Liners' complaint: 5-20% bookings never show

Customers' complaint: both contracted shipments and spot shipments are frequently rolled

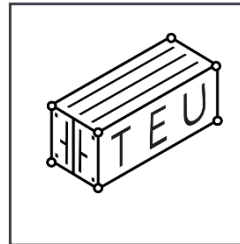
Server vs Blockchain Based



Source: NJIT, Hapag Lloyd

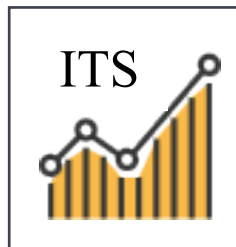


Creation of bitcoin for shipping - TEU



100mn TEU tokens minted

**Token
Minting**



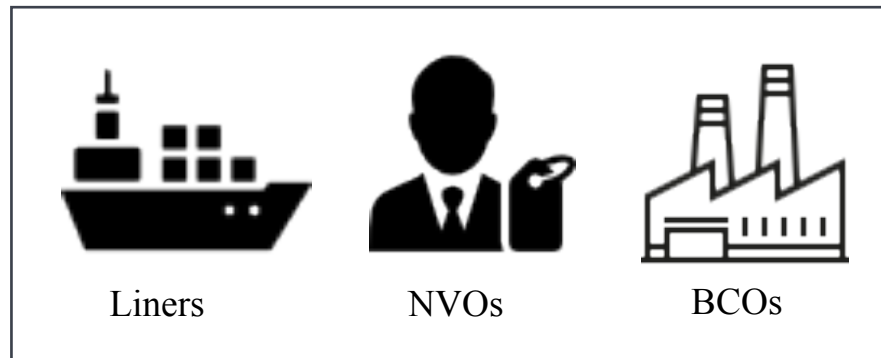
2mn TEU tokens sold at Pre-Sale
18mn TEU tokens to be sold at ITS

**Value
Creation**

TEU tokens listed in exchanges



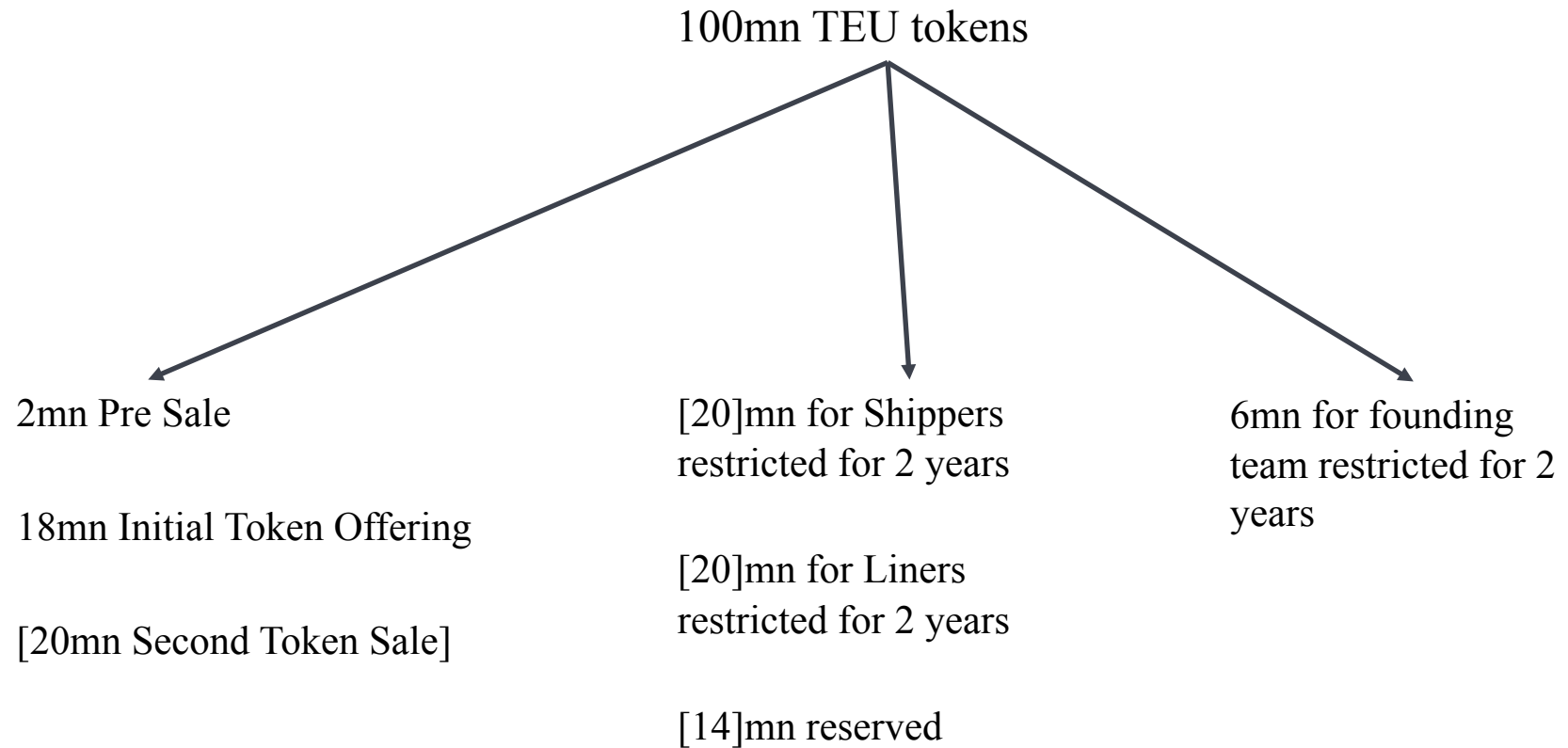
[54]mn TEU tokens given to industry



**Value
Enhancement**



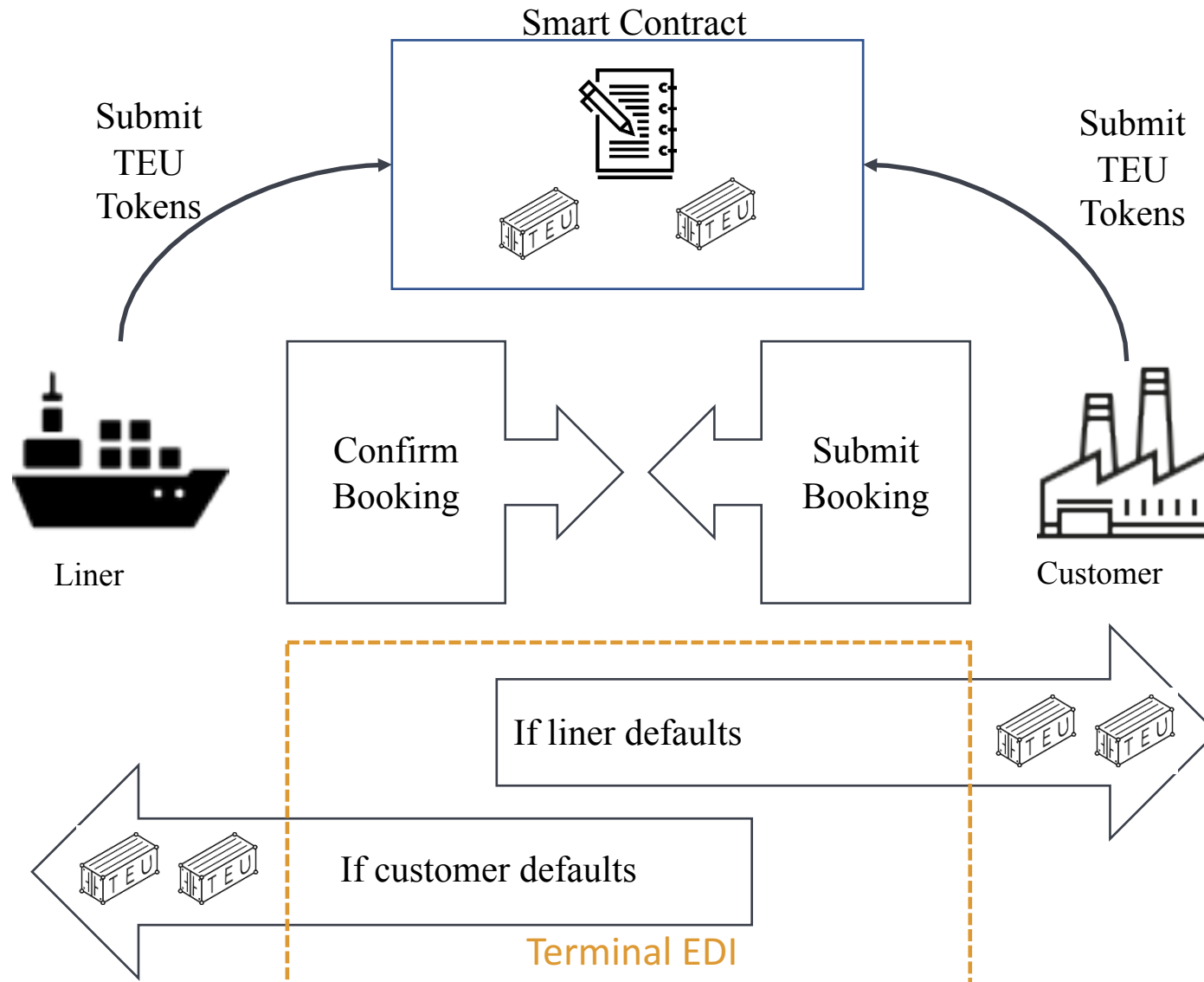
Token distributions



Note: [*] are figures and event subject to changes

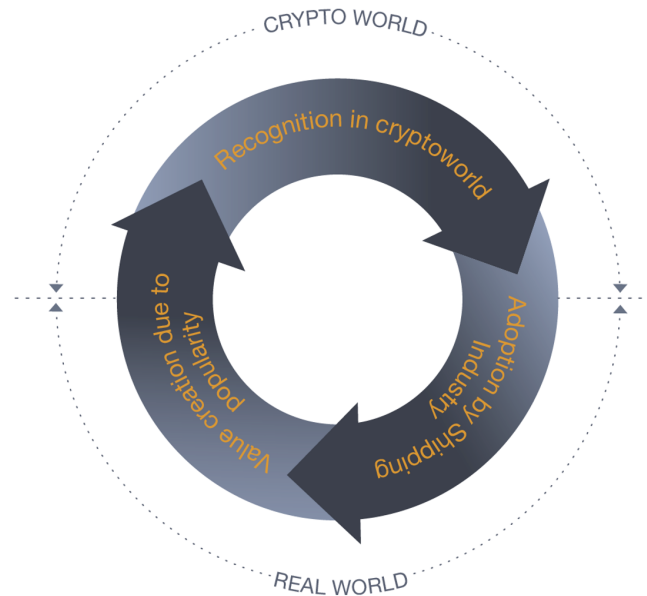


How TEU Works? Booking Deposit





Value Creation and Propositions



Benefits for crypto world:

- First token used in real world
- Value appreciation

Benefit for society:

- Reduction of wastage
- Sustainable supply chain
- Re-allocation of capital

Benefits for industry:

- Value injection
- Value appreciation
- Solution for industry pain points

In a blockchain, the solution

- peer-to-peer, secure and trust free: removal of reliance of middleman and middleman's counterparty risk
- open-sourced: free for all liners, freight forwarders and common booking portals to adopt the solution



Project Roadmap: main milestones ahead



Oct/Nov 2017 enter MOU with **industry players** for collaboration

Nov 2017
Completion of development for **Master Booking Smart Contract**



Jun 2018 **Booking Module** go live

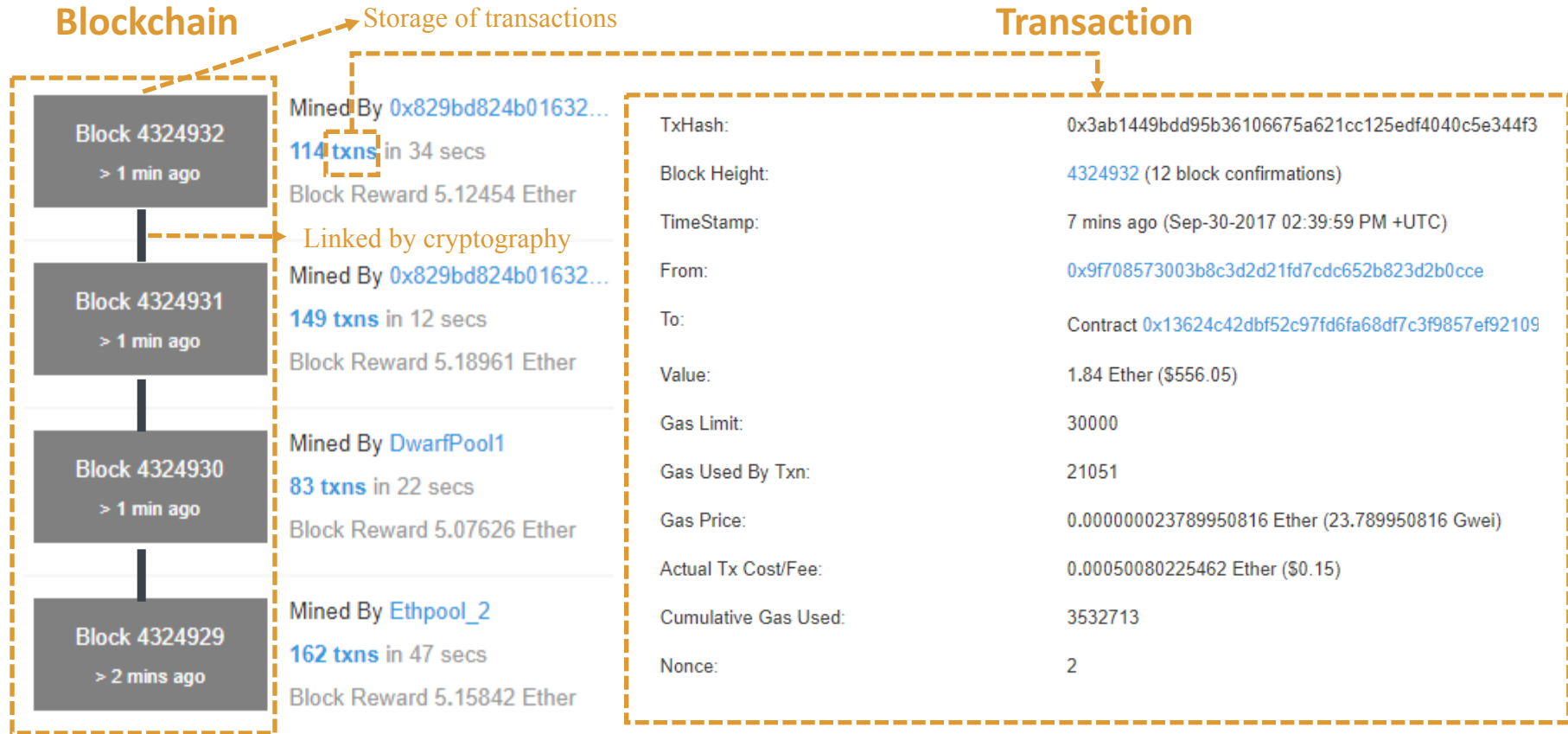




Blockchain & Crypto Currencies



Blockchain: High Level View

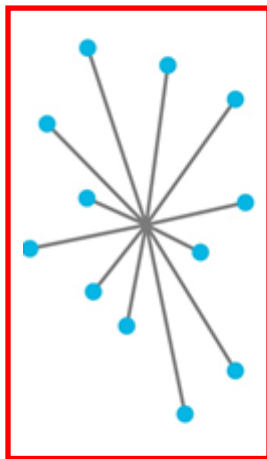


- Essentially, the blockchain is just a distributed database with certain useful characteristics
- The block: A batch of transactions
- The chain: Integrity is ensured by cryptography



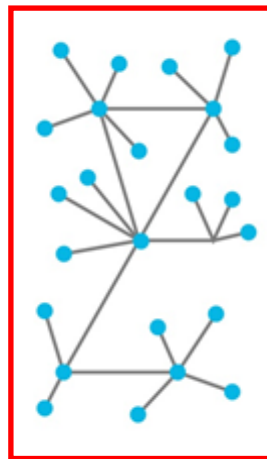
Blockchain Network

Centralized
Permissioned

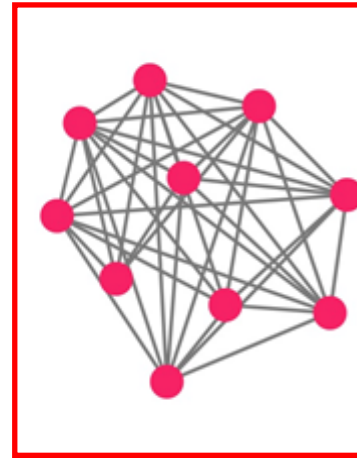


Most
Internet services

Decentralized
Permissioned



Distributed
Permissioned



R3

Distributed
Unpermissioned



Bitcoin
Blockchain

Source: blockgeeks